PRIDE IN POLICY: ADVANCING THE HEALTH OF THE LGBTQ+ COMMUNITY 2



THE PUBLIC HEALTH LAW CENTER











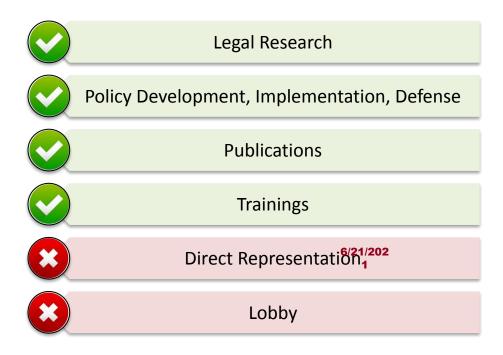
based on work for First Nations Health Authority at Gathering Wisdom VI

Drawing

Image credit: Sam Bradd https://drawingchange.com/gathering-wisdom-visuals-for-a-healthy-future/



LEGAL TECHNICAL ASSISTANCE









TOBACCO RELATED
CANCER PROJECT





Gabe Glissmeyer
Project Specialist
National LGBT Cancer Network

One of eight CDC-funded tobacco-related cancer disparity networks.





Agenda

- Who we are
- How marketing started
- LGBTQ Tobacco Advertisements
- Current tobacco* use in LGBTQ+ communities
- Recommendations





O-O TOBACCO RELATED

Who we are



EDUCATING

ADVOCATING

for LGBT survivors in mainstream cancer organizations, the media and research.

the LGBT community about our increased cancer risks and the importance of screening and early detection

TRAINING

health care
providers to offer more
culturally-competent,
safe and welcoming
care



Out Proud Free

- Education
 - Collecting stories
- Advocacy
 - Coalitions
 - Building local partnerships
- Check us out at cancer-network.org/opf





How marketing started

"It seems to me that homosexuals have made enormous progress in changing their image in this country...A few years back they were considered damaging, bad and immoral, but today they have become acceptable members of society...We should research this material and perhaps learn from it." -1985 Philip Morris memo



How it started

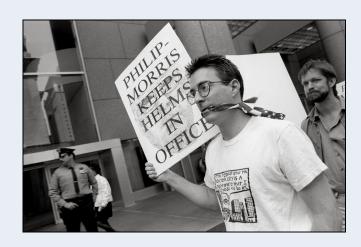
- Risky to market to a taboo community
- "This is a dream market" and "attention-starved and very loyal"
- Brand loyalty and disposable income





Community View of Tobacco Industry

- Severe distrust of the tobacco industry
- Funding anti-LGBT politicians
- In 1990, ACT-UP called for a boycott
- "Corporate-sponsored gay bashing will not be tolerated"





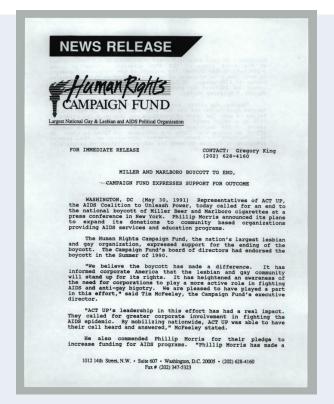


Changing the Narrative

- Donating money to HIV/AIDs research and art programs
- \$1.3 Million donated between
 1985 and 1991
- Partnering with LGBT publications







commitment to fund community based organizations and other groups on the front lines of the AIDS epidemic. Community based organizations can channel the support of the corporate community to meet the growing needs of agencies facing an ever increasing number of AIDS cases. Phillip Morris is setting an example that should be followed by every corporation and business in our country," McFeeley stated. "During the first ten years of the AIDS epidemic, the federal government and far too many institutions in our society failed to meet the needs of Americans who live with the crisis of AIDS on a daily basis. Today's announcement indicates that one member of the corporate community is willing to make a greater effort to insure that funds are available for those in need. It is now time to focus increased attention on the federal government's failure to meet its responsibilities to people with AIDS," McFeeley stated.

"Philip Morris is setting an example that should be followed by every corporation and business in our country." Tim McFeeley, Human Rights Campaign Fund Director. 1991



LGBT magazine editors quotes

"I'm just celebrating being part of the mix. We're not being excluded any longer."

- Tuthill, Genre, 1992

"...barriers are beginning to fall. It says 'we respect you as consumers and we want your business.' I would gladly accept tobacco advertisements."

- Jerry Williams, Gay Chicago, 1992

"...in a beggar's position, rather than a chooser's position."

-Jeff Yarbough, The Advocate, 1992

LGBTQ+ Tobacco Advertisements



Genre Magazine

October/November 1992

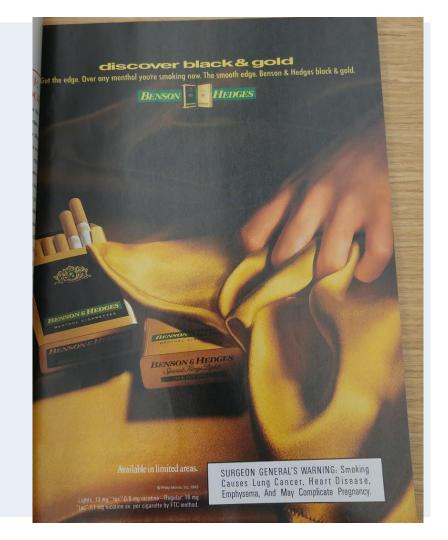




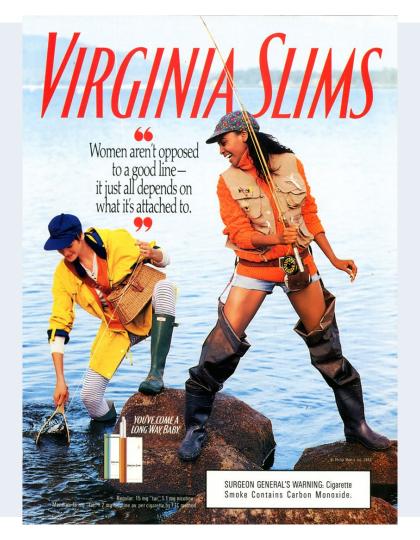
Genre Magazine

February/March 1993

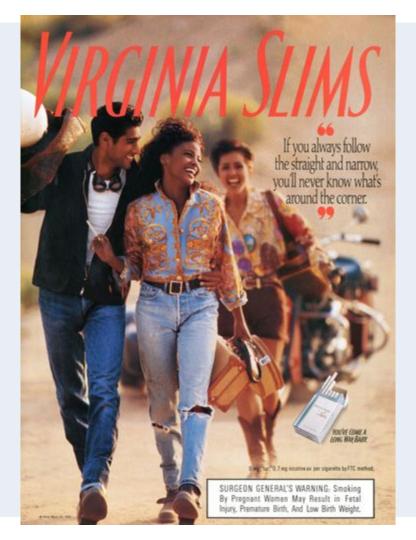
"Get the edge. Over any menthol you're smoking now..."















Codes: PMU/PAR (15-1-12) S1294

1995 Rolling Stone

1995 Out Magazine



PHILIP MORRIS INC.

THIS ADVERTISEMENT PREPARED BY YOUNG & RUBICAM NY
Job Number: M4379 Warning Statement: A

Warning Statement: A
Warning Exhibit: 2
Qfc. of Cover Date: 2
Cover Date: April
T&N: 10 pt
Year: © 1995

Codes: PMU/PAR (15-1-12) S1294

2nd QUARTER
IMPORTANT NOTICE FOR MATERIALS COVERED BY
INSERTION ORDERS FOR PUBLICATIONS HAVING A COVER
DATE ENCOMPASSING ONE MONTH OF LESS

IMPORTANT NOTIC

This adventagement comprises with the logal requirement for the correct Duri good processing the processing of the correct Duri good processing the control of the correct During and the correct During Control of the Control of the Control of the correct During Control of the Control of the Control of the Control of the ARE YOU TO RUN SUBSTITUTE MATERIALS, ACTES OFF CONTROL OF THE WITHOUT PRINCIPLE OF THE CONTROL OF THE CONTROL OF THE WITHOUT PRINCIPLE OF THE CONTROL OF THE STORY OF THE DRIVEN OF THE CONTROL OF THE CONTROL OF THE STORY OF THE UNIT NOT THE CONTROL OF THE CONTROL OF THE STORY OF THE CONTROL OF THE CO

INSERTION ORDER AUTHORIZING A REPEAT. These materials may appear only in publications with a cover date between the period April 1 through June 30. You must destroy these materials to avoid their improper use after this period.

2061031517

IMPORTANT NOTICE

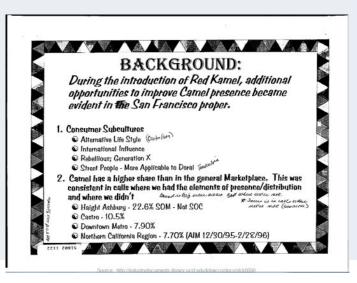
LUSE THESE MATERIALS ON ANY DATES) OTHER THAN SHOWN ON THE INSERTION OPDER LINES YOU RECEIVE A SUBSEQUENT SERTION OPDER AUTHORIZING A REPEAT. These materials may be pear only in publications with a cover date between the period April 1 through June 30 You must destroy.



Project SCUM 1995-1997

- S.C.U.M. = Sub Cultural Urban Marketing
- Introduction of Camel products to the gay community
- "Rebellious Generation X-ers" and "street people"
- This campaign focused on sponsoring gay events and Pride festivals

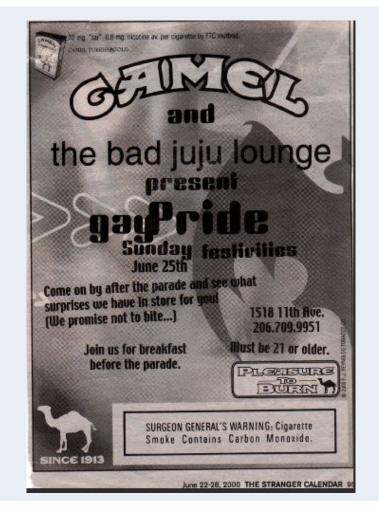






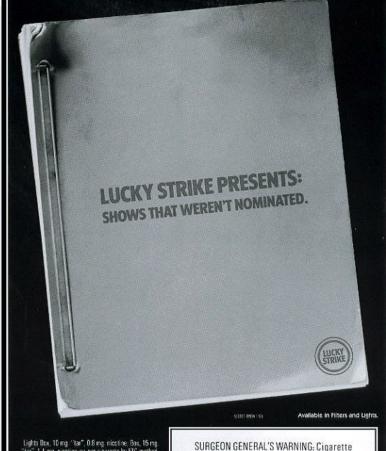


2000 San
Francisco
Pride
booth and
lounge
event





2001 ad in GLAAD awards programs



LUCKY STRIKE PRESENTS: SHOWS THAT WEREN'T NOMINATED.

Partial Excerpt from In Good Time

Brent ushers his parents into his tastefully decorated living room. He sits them on the mission bench and perches in front of them on the antique steamer trunk/coffee table.

Brent: Non. Dad. There's something I need to tell you. (His eyes start to water.) I m... gay. I've known for a while, and It's... (Owncome, he can't finish.)

Non: (Zearfully) Oh precious, I don't know what to say...

Brent: I'm sorry, I ...

Mont I can't wait to tell my chapter.

Brent: #hat chapter?1

Dad: Our proud parents of gays and lesbians chapter. Your mother's the outreach chair...

Brent: shen did you join that?

Mon! (Tears beginning to dry.) when we realized you were gay. the sailors ...

Brent: That was 20 years ago. I liked boats.

pad: It was 15 years ago and you liked uniforms.

Kom: Haven't changed much, either.

Brent: shat do you mean by that?

Kom: Comm on, Brent. That gay in the sailor suit you picked up at the thite Party last year?

Brent! You two were FOT at The shite Party ...

Mom: You were so cute dancing around with your shirt off. Just a little TYI, dear, your six pack's looking a little like a two pack these days ...

MOME There, there honey. Coming out to your parents is never easy, could you like a brochure about it? I think I have a box of them at

WE'RE HAPPY TO SUPPORT GLAAD BY SPONSORING A SMOKING LOUNGE AT THIS YEAR'S DINNER. PLEASE COME BY FOR A SMOKE OR A BREAK OR BOTH



SURGEON GENERAL'S WARNING: Cigarette Smoke Contains Carbon Monoxide.

Bib, 14 mg "tw", 11 ag necess to perdigaters to FTC author Amel dollar as will vary based on the you hold and anothe your operatte. For more conduct information, visit our website at www.bw.bem

"tar", 1.1 mg, nicotine as per digarette by FIC method Actual deliveries will vary based on how you hold and amake your aigerette. For more product information, visit our website at www.brownandwilliamson.com

Smoke Contains Carbon Monoxide.



2001 GLAAD awards programs

WHENEVER SOMEONE YELLS, "DUDE, THAT'S SO GAY," WE'LL BE THERE.

Thank you, GLAAD, for allowing us to take part in such an important event. Congruius one to all of this year's nomineurs.



GERERALD. Available in Filters and Lights.

Lights Box, 15 m., the fill billing mouther box, Ibling Ton', 17 ms, rist threats the sign title by TC mental Aurel of Beerick will say tested on how you no disher box on a sign of the box of the product of the sign of the

SURGEON GENERAL'S WARNING: Cigarette Smoke Contains Carbon Monoxide.



Out Magazine and The Advocate

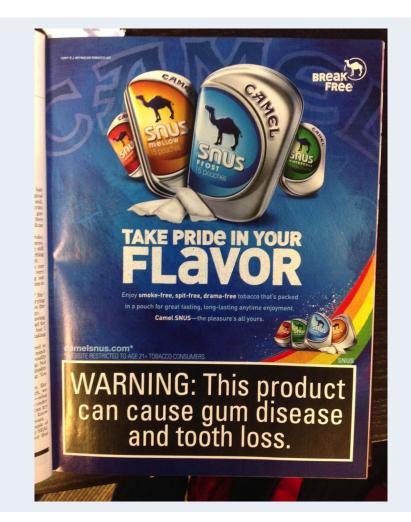




.to speak. to choose. to marry. to participate. to be. to disagree. to inhale. to believe. to love. to live. AMERICAN SPIRIT the people of santa fe natural tobacco company No additives in our tobacco does NOT mean a safer cigarette. SURGEON GENERAL'S WARNING: Smoking By Pregnant Women May Result in Fetal Injury, Premature Birth, And Low Birth Weight. www.nascigs.com

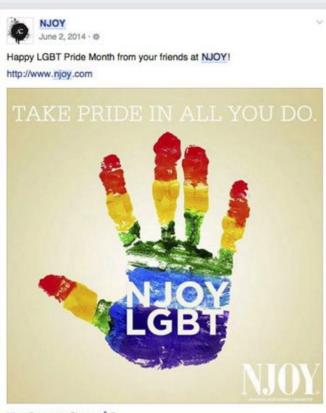


Lavender Magazine



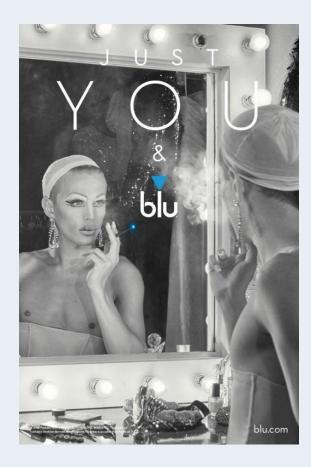


Facebook 2014



Like · Comment · Share · ₼7







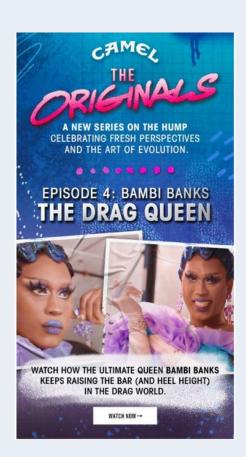
Direct mail coupons December 2016



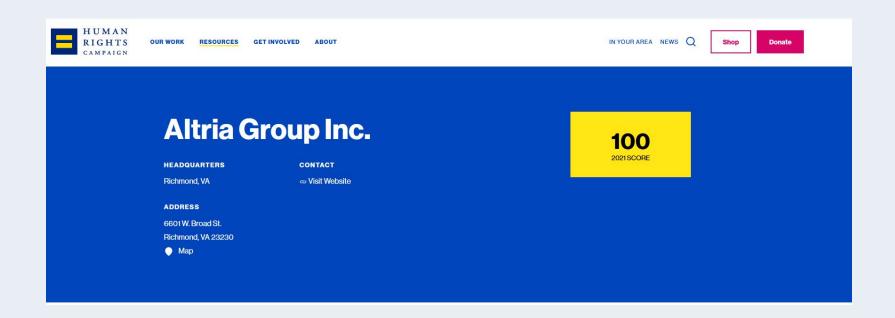
"The ultimate stud...and maybe a great one-nighter"



Email May 2021



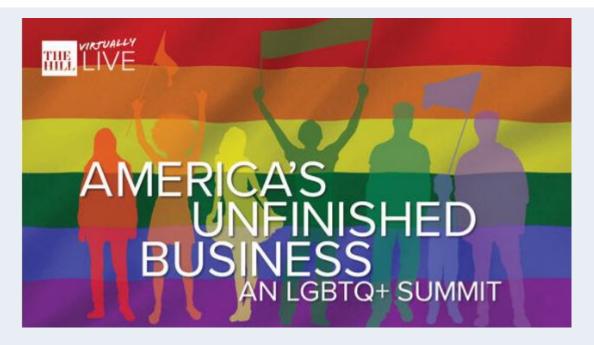




June 2021



Email June 2021

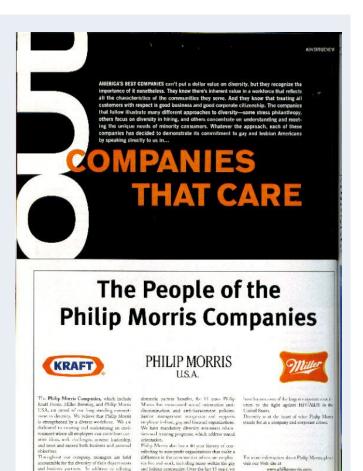






Changing Tides

- "They identified a group who is...more likely to smoke. And I don't see anything unethical about it."
- "Philip Morris paved the way for Subaru and all other companies to follow."
- "Shouldn't we in some way feel sort of, um, good about being a target market though? That means we are a market and are viable, and our dollar counts."



and lesbian community. Over the last 15 years, we

www.philipmorris.com.





LGBTQ+ Tobacco Use



Tobacco Use & LGB Communities

- 2.5x more likely to use tobacco products.
- Most smokers begin using tobacco before age 18.
- More likely to smoke menthol cigarettes.
- 5x more likely to never call a quitline.

https://www.lung.org/quit-smoking/smoking-facts/tobacco-use-among-childr

Florida Pahaviaral Biak Factor Curvaillance System, 2017 9, 2019 combined



Tobacco Use & Transgender Communities

- 35.5% current smoking rate.
- Uninsured transgender people were 4x more likely to be a current smoker.
- Transgender people have 3.5 times higher odds of past 30-day cigar use.



Vaping & LGBTQ+ Communities

- Over 1/4 of LGB youth are using electronic vapor products.
- Youth vaping has been labeled an epidemic by CDC.
- Black transgender youth are 6x more likely to vape.
- There is evidence that youth vaping leads to cigarette smoking or "dual-use".



Stigma

LGB people who experienced high levels of sexual orientation discrimination had a much greater probability of past-year cigarette smoking, any tobacco/nicotine use, and tobacco use disorder compared to LGB people who experienced lower levels or no sexual orientation discrimination.





Adding to the Problem

- We do not rate it as an important health issue.
- Epidemiologically it is our #1 health issue.
- We have less access to LGBTQ+ competent healthcare.



What's changed?

- Social media (Facebook, Instagram, Twitter, Snapchat, Tiktok)
- Video streaming commercials (Hulu)
- We're here, we're queer, and we're staying!



Recommendations



Recommendations

- Include LGBTQ+ people on your tobacco coalitions
- Have LGBTQ+ specific quitline, cessation, and prevention materials
- Remember that tobacco isn't at the forefront of our minds
- Reduce stigma and discrimination to improve health equity









References

- Glissmeyer, G., Henry, L., Kintopf, A., & Brock, B. (2018). Glitter, Smoke, and Mirrors. In W. Swan (Ed.), *The Routledge Handbook of LGBTQIA Administration and Policy* (1st ed., pp. 144–155). Routledge. https://doi.org/10.4324/9781351258807-11
- 2. Downs, J. (2020, March 22). The Epidemics America Got Wrong. The Atlantic. https://www.theatlantic.com/ideas/archive/2020/03/role-apathy-epidemics/608527/
- 3. Boycott Marlboro. (2016, February 29). International Center of Photography. https://www.icp.org/browse/archive/objects/boycott-marlboro
- 4. Litt, T. (n.d.). ACT UP protests Marlboro and Jesse Helms. T.I. Litt Photography. Retrieved June 15, 2021, from https://www.tllittphotography.com/image/10000xE8JXGco_Cl
- 5. Ramirez, A. (1991, May 30). COMPANY NEWS; Philip Morris to Increase AIDS Donations—The New York Times. The New York Times.
 - https://www.nytimes.com/1991/05/30/business/company-news-philip-morris-to-increase-aids-donations.html
- 6. National Gay & Lesbian Task Force. (1990, November 4). [Press release: NGLTF backs Marlboro and Miller boycott; rejects Philip Morris money] (United States Texas Dallas County Dallas) [Text]. UNT Digital Library. https://digital.library.unt.edu/ark:/67531/metadc916303/m1/1/
- Philip Morris. (1992, October). Introducing Soft Pack Feel In A Box [Advertisement]. Genre Magazine.
- 8. Philip Morris (1993, February). Discover black & gold [Advertisement]. Genre Magazine.
- 9. Stanford University School of Medicine. (n.d.). Stanford Research into the Impact of Tobacco Advertising. You've Come a Long Way, Baby. Retrieved June 15, 2021, from
 - http://tobacco.stanford.edu/tobacco_main/images.php?token2=fm_st036.php&token1=fm_img45413.php&theme_file=fm_mt013.php&theme_name=Women%27s%20Cigarettes&subtheme_name=You%27ve%20Come%20 A%3CBR%3ELong%20Way,%20Baby
- 10. Parliament ad with man and woman. 1995. Trinkets & Trash Artifacts Collection, Rutgers School of Public Health, Piscataway Township. In Trinkets & Trash . Retrieved December 9, 2017, from https://trinketsandtrash.org/detail.php?artifactid=4908&page=1.
- 11. Parliament ad with two men. 1995. Trinkets & Trash Artifacts Collection, Rutgers School of Public Health, Piscataway Township. In Trinkets & Trash. Retrieved December 9, 2017, from https://trinketsandtrash.org/detail.php?artifactid=4904&page=1.
- 12. Washington, Harriet A. 2002. "Burning Love: Big Tobacco Takes Aim at LGBT Youths." American Journal of Public Health 92(7): 1086–1095.
- 13. Moran, J. S. (2013, May 20). Lesbian, Gay, Bisexual & Transgender Communities. 20th Annual Nicotine Dependence Conference.
 - https://www.mayo.edu/research/documents/lesbian-gay-bisexual-transgender-communities-mdash-moran/doc-20003063
- 14. GLAAD. (n.d.). Dude, that's so gay. Retrieved June 21, 2021, from https://www.glaad.org/advertising/library/dude-thats-so-gay?page=4
- 15. Kulke, C. (2015, July 16). Gays and smoking: How tobacco companies target queers. Slate. https://slate.com/human-interest/2015/07/gays-and-smoking-how-tobacco-companies-target-queers.html
- 16. Human Rights Campaign. (n.d.). Altria Group Inc. HRC. Retrieved June 21, 2021, from https://www.hrc.org/resources/buyers-quide/altria-group-inc.





Thank you. For more information contact us at info@cancer-network.org.

PRIDE IN POLICY

- Menthol and Flavor bans
 - LGBTQ+ community disproportionately use menthol cigarettes
 - Many cities and a handful of states have implemented sales prohibitions
 - FDA has announced that it plans to ban menthol in cigarettes
 - Regulatory process could take A LONG time (at least a 2-5+ years before removed from shelves nationwide)
 - Doesn't address all flavors in all products
 - Urgent! Continued advocacy for local prohibitions





PRIDE IN POLICY

Pride Sponsorship policies

- Cigarette/E-cigarette companies targeting
 LGBTQ+ community at pride
- Adopting a comprehensive rejection of commercial tobacco sponsorship can protect the LGBTQ+ community





CONTACT US



651.290.7506



publichealthlawcenter@mitchellhamline.edu



www.publichealthlawcenter.org



@phealthlawctr



facebook.com/publichealthlaw@enters

